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URANTIA FOUNDATION
533 DIVERSEY PARKWAY CHICAGO ILLINOIS 60614

October 23, 1987

Mr. David N. Elders
President, URANTIA Brotherhood Corporation
533 Diversey Parkway
Chicago, Illinois 60614

Re: Ad Hoc Sales Agency Study Committee

Dear David:

Because of an obvious conflict of policy at the Foundation-Brotherhood office and the need for its resolution, the Director of Office Operations brought a matter to your and my attention concerning a request for the release of confidential information held by URANTIA Brotherhood Corporation as agent for URANTIA Foundation to an Ad Hoc Committee of URANTIA Brotherhood. More specifically, the URANTIA Brotherhood Ad Hoc Committee wished to have the names of URANTIA Foundation's ten top distributors. As you know, it has been the Foundation's policy to provide only general information on our book sales outside of the URANTIA Foundation-URANTIA Brotherhood Corporation relationship, especially excluding such important proprietary information as our mailing list and our distributors and bookstores.

Without in any way wishing to hamper the work of URANTIA Brotherhood, the Trustees must nevertheless observe both good business practices and the legal relationship between the Foundation as principal and URANTIA Brotherhood Corporation as agent. The Foundation has no relationship with URANTIA Brotherhood for the sale of books and, therefore, providing certain business information beyond our already established relationship with URANTIA Brotherhood Corporation would not be appropriate.

The Trustees are in no way desirous of frustrating a re-assessment of URANTIA Brotherhood Corporation's acting as URANTIA Foundation's agent. Nevertheless, you can understand our confusion when a body indirectly related to and not in privity with URANTIA Foundation with respect to book sales elects to undertake to review a relationship which has not been approved to our knowledge by either the principal or the agent.

Mr. David N. Elders

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We make these foregoing observations in a sympathetic and understanding manner and hope that all concerned will appreciate the important principles involved in the Trustees' considered conclusion that it is not appropriate to provide the URANTIA Brotherhood Ad Hoc Committee with the names of the ten top distributors of The URANTIA Book, as well as other proprietary information.

Please accept our best fraternal wishes.

Cordially,



Martin W. Myers
President

MWM:kfm

cc: Mr. David N. Elders, Darien, Connecticut

bcc: Trustees