

Copy

ROCKY MOUNTAIN URANTIA SOCIETY OF DENVER  
1622 - 18th Street  
Boulder, CO 80302  
Telephone 303-443-8154

July 12, 1982

INGRAM BOOK COMPANY  
Attention: Lucy Wright  
347 Reedwood Drive  
Nashville, Tenn. 37217

Pursuant to our telephone conversation several weeks ago concerning the URANTIA Book, I am sending you this memo and a brief description of the book.

This book is a 2,097 page hardcover, retailing at \$34.00. It is published by a non-profit foundation that sells only this book. It has been on the market since 1955. Current sales are averaging 10,000 copies annually. See enclosed pamphlet for a description of the book's contents.

As an authorized distributorship of this book, we are able to offer you the following terms:

1. a discount of 50% on orders of 50 books or more; 40% discount on orders of less than 50 books;
2. payment within 60 days from date of invoice;
3. books returnable with a 10% restocking fee and postage prepaid;
4. freight prepaid on case lots (10 books to a case); for orders less than a case, freight is collect or billed.

We also distribute a 440 page hardcover The Concordex of the URANTIA Book. This is considered very helpful by most readers of the Book. It is published independently of the publishers of the URANTIA Book. The Concordex retails at \$12.00. The same terms are offered as for the URANTIA Book.

We are looking forward to hearing from you and to being of service to you in the near future.

Sincerely Yours,

Lou Meyer

Enclosure

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ROCKY MOUNTAIN URANTIA SOCIETY OF DENVER  
1622 - 18th Street  
Boulder, CO 80302  
Telephone 303-443-8154

July 12, 1982

De Vorss & Company  
Attention: Hedda Lark  
P.O.Box 550  
Marina del Rey, California 90291

Pursuant to our telephone conversation several weeks ago re the URANTIA Book, I am sending herewith a statement of new terms for purchasing this book from our URANTIA Society here, an approved distributorship.

We are in position to offer you the following terms:

1. a discount of 50% on orders of 50 books or more;  
40% discount on orders of less than 50 books;
2. payment within 60 days from date of invoice;
3. books returnable with a 10% restocking fee and postage prepaid;
4. freight prepaid on case lots (10 books to a case);  
for orders less than a case, freight is collect or billed.

We are looking forward to hearing from you and to being of service to you soon.

Sincerely yours,

Lou Meyer

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1622 - 18th Street  
Boulder, CO 80302  
Telephone 303-443-8154

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July 12, 1982

CROWN BOOKS

Attention: Jean Herrick  
3301 Pennsy Blvd  
Landover, Maryland 20785

Pursuant to our telephone conversation a few weeks ago re The URANTIA Book, I am sending herewith a statement of our terms for purchasing this book from our URANTIA Society, an approved distributorship.

We are in a position to offer you the following terms:

1. a discount of 50% on orders of 50 books or more when shipped to your warehouse; 40% discount on smaller orders and on drop shipments;
2. payment within 60 days from date of invoice;
3. books returnable with a 10% restocking fee and postage prepaid;
4. freight prepaid on case lots (ten books to a case); for orders less than a case, freight is collect or billed.

We also distribute a 440 page hardcover Concordex of the URANTIA Book. This book is published independently of the publishers of the URANTIA Book. The Concordex retails @ 12.00. The same terms are offered as above.

We are looking forward to hearing from you and to being of service to you.

Sincerely yours,

Lou Meyer

Enclosure

ROCKY MOUNTAIN URANTIA SOCIETY OF DENVER

1622 - 18th Street

Boulder, CO 80302

Telephone 303-443-8154

July 12, 1982

COLES, THE BOOK PEOPLE, INC.  
Attention: David Goodman  
90 Ronson Drive  
Rexdale, Ontario M9W 1C1  
CANADA

Pursuant to our telephone conversation on June 14 re The URANTIA Book, I am enclosing some further information about the book.

This book is a 2,097 page hardcover, retailing @ \$34.00. It is published by a non-profit foundation that sells only this book. It has been on the market since 1955. Current sales are approximately 10,000 annually. See enclosed pamphlet for a description of the books contents.

As an authorized distributorship of this book, we are able to offer you the following terms:

1. a discount of 50% on orders of 50 books or more when shipped to your warehouse; 40% discount on smaller orders and on drop shipments;
2. payment within 60 days from date of invoice;
3. books returnable with a 10% restocking fee and postage prepaid;
4. freight prepaid on case lots (10 books to a case); for orders less than a case, freight is collect or billed.

We also distribute a 440 page hardcover The Concordex of the URANTIA Book. This book is published independently of the publishers of the Urantia Book. The Concordex retails @ \$12.00. The same terms are offered as above.

We are looking forward to hearing from you and to being of service to you in the near future.

Sincerely yours,

Lou Meyer

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ROCKY MOUNTAIN URANTIA SOCIETY OF DENVER  
1622 - 18th Street  
Boulder, CO 80302

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July 13, 1982

Little Professor Book Center's Ink  
Attention: Carla Garvin  
21333 Hagerty Rd, Suite 305  
Novi, Michigan 48050

Pursuant to our telephone conversation on June 25 re The URANTIA Book, I am enclosing some further information about the book.

This book is a 2,097 page hardcover, retailing @ \$34.00. It is published by a non-profit foundation that sells only this book. It has been on the market since 1955. Current sales are about 10,000 annually.

See enclosed pamphlet for a description of the book's contents.

As an authorized distributorship of this book, we are able to offer you the following terms:

1. a discount of 40% off retail price;
2. payment is COD; or, with approved credit, within 30 days of invoice;
3. books are returnable, with a 10% restocking fee and postage prepaid;
4. freight prepaid on case lots (10 books to a case); for orders less than a case, freight is collect or billed.

We also distribute a 440 page hardcover, The Concordex of the URANTIA Book. This is considered very helpful by most readers of the URANTIA Book. It is published independently of the publishers of the URANTIA Book itself. The Concordex retails at \$12.00. Same terms are offered as above.

We are looking forward to being of service to you in the near future.

Sincerely yours,

Lou Meyer

Enclosure