

Concordex ✓
X file - C Bedell

Excerpt from minutes of Board of Directors of UBC meeting - Nov. 4, 1978

"The matter of the letter of agreement between the Corporation and Clyde Bedell regarding our distributing the Concordex to bookstores was presented. There was no discussion. A motion was made, seconded, and carried by a vote of 9 to 2 not to distribute the Concordex to bookstores, and the Secretary was instructed to write Mr. Bedell to that effect."

Bernard Burton and Mary Lou Hales were absent, Meredith Sprunger did not vote.

MTR
11/17/78

April 2, 1977 - 1st brought up
in HBC - mtg.

Nov. 2, 1977 - 10 to 3 in favor
of making agreement
with Code

" All present - Meredith
apparently didn't vote.

*Proposed letter to Clyde Bedell
about ABC distributing Concordex to Bookstores*

(DRAFT)

Since there is agreement that the Concordex of The URANTIA Book, being like an index, can be a useful study aid for students of The URANTIA Book, we wish to outline in this letter an agreement between URANTIA Brotherhood Corporation and yourself, author and publisher of the Concordex, wherein the Corporation will act as distributor of the Concordex to bookstores with which the Corporation does business in the sale of The URANTIA Book.

To date the Corporation has filled orders for the Concordex from individuals. Our agreement will expand this to include retail bookstores. It is further understood that you will sell the Concordex to the Corporation at a 50% discount of the recommended retail price. The Corporation will sell the Concordex to any licensed bookstore, offering the same discount rates that apply to the sale of The URANTIA Book.

It is also agreed that the Corporation will notify by letter all bookstores with whom it does business that it has become the distributor of the Concordex. This letter will in good faith present the Concordex as a useful study aid for students of The URANTIA Book. From time to time, based on the decision made by the fourteen member Board of Directors of the Corporation, additional letters may be sent to bookstores reminding them of the availability of the Concordex through the Corporation. There will be no other promotion of the Concordex by the Corporation. It is understood that you will not engage in any advertising or mass media promotion without the prior written approval of URANTIA Brotherhood Corporation.

This agreement can be cancelled upon sixty (60) days prior written notice by a majority vote of the fourteen member Board of Directors of URANTIA Brotherhood Corporation or by you when either party determines this agreement is no longer suitable. Cancellation may be based in part on, but not limited to, actions of either of the two parties involved that violate the spirit of this agreement.

If these arrangements are satisfactory to you, please sign and return the enclosed copy of this letter.

JH/jh
10/5/78

Excerpt from:
Report of Tom Kendall's and Martin Myers's
Meeting with Clyde Bedell
Laguna Hills, CA, July 15, 1978 Present also:
Vern Grimsley, Duane & Lucille Faw, Florence Bedell

Bracketed material added by Clyde after seeing original transcript.

Martin
and Clyde

Ways to modify Agreement suitable to hdqtrs and Clyde
for Brotherhood to sell Cncrdxs to bookstores

1. Letter of Agreement should state that the Concordex is a valuable tool [for readers and the movement], and the Brotherhood wishes to distribute it to bookstores.

2. The Brotherhood will inform bookstores selling 80% or more of URANTIA Books that an INDEX, the Concordex, is available from the Brotherhood. This letter will in good faith creditably present the Concordex with a view to getting it carried by stores selling the URANTIA Book. Additional letters may on occasion be sent until the fact registers with bookstores, if first approved by Brotherhood and an agreeable sharing of expense can be arrived at.

-3. 2. The Agreement may be cancelled [by either party for cause]. If Clyde violates the spirit of the Agreement, or does something [definitively] harmful to the movement, Agreement may be cancelled by majority vote of Corporation. If hdqtrs does anything hurtful to Concrds's purposes, sale, or use, [or is suppressive of Cncrdx], Clyde can cancel.